



ADR STRATEGIES

JOAN B. KESSLER, JD, PHD

You are receiving this communication as a result of your interest in alternative dispute resolution (ADR).

As this summer unfolds, I assist parties in settling disputes by just getting **back to the basics**. I suggest the following:

1. Always bring all **relevant parties** to the mediation session. Although I have telephonic participation on occasion, in person communication is the best.
2. **Be Flexible**. Sometimes, dramatically new and different information surfaces during the mediation and flexibility is critical as these “bomb shells” surface.
3. Make sure participants **have authority to settle before** entering mediation. Plaintiffs need authority to accept offers and Defendants need authority to make offers. You may need to adjust and seek additional or different sources of authority as the session or sessions progress. At least start out with a meaningful level of authority.

Many years ago I received a Ph.D. from the University of Michigan in Communications. Before I went to law school I taught interpersonal relations, group interaction, conflict resolution, intercultural communication courses and served as a jury consultant. I apply the communication issues and solutions I taught, coupled with 30 years of legal practice experience to my alternative dispute resolution practice.

THINK ABOUT THIS PRIOR TO YOUR NEXT MEDIATION/ARBITRATION

Please contact me to discuss your next mediation. You may call me on my direct line: (310) 552-9800 or e-mail me on my personal e-mail: jkessler@kesslerandkessler.com.

To schedule a mediation or arbitration with me, please call my Case Manager Janis Watson at (310) 552-9800 and **WE WILL MAKE IT HAPPEN**. Ms. Kessler is, also, available on the USDC Panel and through the American Arbitration Association. Ms. Kessler is pleased to announce that she has been named to the Board of Governors of Loyola Law School.

Please visit my website: www.joanbkessler.com

To change your address or remove your name from my list call me at (310) 552-9800 or just send me an email to jkessler@kesslerandkessler.com.

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