



ADR STRATEGIES

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You are receiving this communication as a result of your interest in alternative dispute resolution. Over this year, I have repeatedly seen in mediations that miscommunication of information may impact the chance of settlement. Consider the following:

Mediation 101 - A Short Course

- **Is the litigant being realistic about the possible case outcome? Can the attorney, in conjunction with the mediator, help the litigant be more realistic?**
- **Is there anything in addition to money that will resolve the dispute? Is the mediator able to get the parties and counsel to think outside the box?**
- **Have emotions clouded the litigants' ability to make informed business decisions about settlement? Can counsel and the mediator help focus the parties on the settlement objectives and reduce the emotional component?**
- **Is the mediator able to effectively communicate with all parties/counsel?**

Many years ago I received a Ph.D. from the University of Michigan in Communications. Before I went to law school I taught interpersonal relations, group interaction, conflict resolution, intercultural communication courses and served as a jury consultant. I apply the communication issues and solutions I taught, coupled with my 30 years of legal practice experience to my alternative dispute resolution practice. I am, also, pleased to serve on the Board of Governors of Loyola Law School and to be Managing Director of CaseXplorer®Arbitration™ (CXA), the innovative online arbitration evaluative tool. Feel free to call me to discuss CXA. To find out more information on CXA, click on the following link: [CaseXplorer Arbitration](#).

THINK ABOUT THIS PRIOR TO YOUR NEXT MEDIATION/ARBITRATION

Please contact me to discuss your next mediation. You may call me on my direct line: (310) 552-9800 or e-mail me on my personal e-mail: jkessler@kesslerandkessler.com.

To schedule a mediation with me, please call my Case Manager Samuel O'Braitis at (310) 552-9800 and **WE WILL MAKE IT HAPPEN**. I am, also, available on the USDC Mediation Panel and as an Arbitrator or Mediator through the American Arbitration Association Arbitration and Mediation Panels. **PLEASE NOTE MY NEW STREET ADDRESS AND SUITE NUMBER 1880 Century Park East, Suite 1402, Los Angeles, California 90067.**

Please visit my website: www.joanbkessler.com

To change your address or remove your name from my list call me at (310) 552-9800 or just send me an email to jkessler@kesslerandkessler.com.

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