



ADR STRATEGIES

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You are receiving this communication as a result of your interest in alternative dispute resolution.

Many people bring cases to mediation either prematurely or belatedly. What is the best time to mediate?

- Before an action is filed. In fact, some real estate contracts require that mediation occur before arbitration or no award of attorneys' fees is allowed at an arbitration.
- On the eve of a summary judgment motion after extensive discovery has been conducted and all of the cards are on a table. There may be a threat to plaintiff that the action may be over. There may be a threat to the defendant that its summary judgment may fail and a trial is imminent or that there is no defense and plaintiff will prevail.
- Before extensive discovery has occurred and after the action is filed, when the claims are clear and before a lot of time and money goes into the matter.

Many years ago I received a Ph.D. from the University of Michigan in Communications. Before I went to law school I taught interpersonal relations, group interaction, conflict resolution, intercultural communication courses and served as a jury consultant. I apply the communication issues and solutions I taught, coupled with 25 years of legal practice experience to my alternative dispute resolution practice.

THINK ABOUT THIS PRIOR TO YOUR NEXT MEDIATION/ARBITRATION

Please contact me to discuss your next mediation. You may call me on my direct line: (310) 552-9800 or e-mail me on my personal e-mail: jkessler@adrservices.org.

To schedule a mediation or arbitration please call my case manager Eve Thorstens at (310) 201-0010 at ADR Services, Inc. If the date you desire is not available please call me on my direct dial number (310) 552-9800 and **WE WILL MAKE IT HAPPEN.**

To set up family business facilitation or to have me serve as a Special Administrator on an estate matter please call me directly at (310) 552-9800. I look forward to working with you.

Please visit my website: www.joanbkessler.com

To change your address or remove your name from my list call me at (310) 552-9800 or just send me an email to jkessler@adrservices.org.

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