



ADR STRATEGIES

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You are receiving this communication as a result of your interest in alternative dispute resolution.

Sometimes litigants and counsel tell me that a case can not be settled. Yet, just in the last 2 weeks, various matters settled after the parties lost all hope and gave last and final numbers that appeared far apart. Mediator's Proposals settled these matters shortly after the face to face session ended.

Counsel and parties worked very hard and these cases settled because:

- Patience pays off. Everything can be settled if we hang in there.
- Even if parties are geographically and financially far apart, matters may be resolved. Telephone and email communication may be helpful in continuing towards resolution.
- Never say "Never!"

Many years ago I received a Ph.D. from the University of Michigan in Communications. Before I went to law school I taught interpersonal relations, group interaction, conflict resolution, intercultural communication courses and served as a jury consultant. I apply the communication issues and solutions I taught, coupled with over 25 years of legal practice experience to my alternative dispute resolution practice.

THINK ABOUT THIS PRIOR TO YOUR NEXT MEDIATION/ARBITRATION

Please contact me to discuss your next mediation. You may call me on my direct line: (310) 552-9800 or e-mail me on my personal e-mail: jkessler@adrservices.org.

To schedule a mediation or arbitration please call my case manager Eve Thorstens at (310) 201-0010 at ADR Services, Inc. If the date you desire is not available please call me on my direct dial number (310) 552-9800 and **WE WILL MAKE IT HAPPEN.**

Please visit my website: www.joanbkessler.com

To change your address or remove your name from my list call me at (310) 552-9800 or just send me an email to jkessler@adrservices.org.

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