



# ADR STRATEGIES

## JOAN B. KESSLER, JD, PHD

You are receiving this communication as a result of your interest in alternative dispute resolution (ADR).

As this year begins to unfold, I am pleased with the new level of collegiality I am seeing among counsel at my mediations. I see:

- Enhanced communication when counsel are civil to each other, which yields more productive results.
- Shorter time to reach resolution when counsel are willing to cooperate and share briefs and relevant documents prior to the mediation.
- Greater overall client satisfaction at the end of the session when counsel are professional and communicate respectfully with opposing counsel during the mediation process.

Many years ago I received a Ph.D. from the University of Michigan in Communications. Before I went to law school I taught interpersonal relations, group interaction, conflict resolution, intercultural communication courses and served as a jury consultant. I apply the communication issues and solutions I taught, coupled with over 25 years of legal practice experience and experience as a jury consultant to my alternative dispute resolution practice.

### THINK ABOUT THIS PRIOR TO YOUR NEXT MEDIATION/ARBITRATION

Please contact me to discuss your next mediation. You may call me on my direct line: (310) 552-9800 or e-mail me on my personal e-mail: [jkessler@kesslerandkessler.com](mailto:jkessler@kesslerandkessler.com).

To schedule a mediation or arbitration with me, please call me or my Case Manager Andrew Cowan at (310) 552-9800 and **WE WILL MAKE IT HAPPEN**. Ms. Kessler is, also, available on the USDC Panel and through the American Arbitration Association. Ms. Kessler is pleased to announce that she has been named to the Board of Governors of Loyola Law School and the Board of Trustees of the University of Michigan Hillel.

Please visit my website: [www.joanbkessler.com](http://www.joanbkessler.com)

To change your address or remove your name from my list call me at (310) 552-9800 or just send me an email to [jkessler@kesslerandkessler.com](mailto:jkessler@kesslerandkessler.com).

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