



## ADR STRATEGIES

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You are receiving this communication as a result of your interest in alternative dispute resolution.

Recently, I have worked on many matters involving family issues in real estate, business, trusts and estates, employment, and entertainment cases. Various issues become magnified in family matters. It becomes critical to:

- Have **all** decision makers at the mediation not just the named spouse or sibling who is named as a party,
- Have the mediator establish rapport and trust with family members,
- Identify not just the stated facts, but the underlying non-legal issues from years ago that impact the parties,
- Acknowledge the emotions, and attempt to reach a settlement that addresses both the legal and emotional issues.

Many years ago I received a Ph.D. from the University of Michigan in Communications. Before I went to law school I taught interpersonal relations, group interaction, conflict resolution, intercultural communication courses and served as a jury consultant. I apply the communication issues and solutions I taught, coupled with over 20 years of legal practice experience to my alternative dispute resolution practice.

#### THINK ABOUT THIS PRIOR TO YOUR NEXT MEDIATION/ARBITRATION

To set up a mediation or arbitration, please call my Case Manager Audra at (310) 201-0010 or email her at [audra@adrservices.org](mailto:audra@adrservices.org). To contact me via email use [jkessler@adrservices.org](mailto:jkessler@adrservices.org) or call me on my direct line: (310) 552-9800.

Please visit my website: [www.joanbkessler.com](http://www.joanbkessler.com)

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